

## Technology Offer

### Smart waste collection optimization system

#### Summary

*A Turkish SME, specialized in smart systems, has developed a smart waste collection optimization system. The system consists of three basic components; the fill rate sensor module for each garbage bins, forecasting and route optimization algorithms and different user interfaces for each level. The SME wants to collaborate with public and private waste management institutions under commercial agreement with technical assistance.*

**Expiration Date** 02 June 2017  
**Reference** TOTR20160330001  
**Profile link**

**Open for EOI :** Yes

#### Partner Sought

##### Type and Role of Partner Sought

Type: The company wants to collaborate under commercial agreement with technical assistance.

Activity: Public and private waste management institutions and municipalities.

Role: Integrate the solution to their systems and operations in order to save time and energy, decrease CO2 emission and waste collection costs.

##### Type of Partnership Considered

Commercial agreement with technical assistance

## Technology Offer

### Universal device for the remote control of roller shutter motors for home automation

#### Summary

*An Italian company, active in home automation, specialized in wireless protocols to enable cheap home automation solutions, has developed a certified universal device for the multilevel and remote control of roller shutter motors. The device can control the opening and closing of blinds, curtains, shutters, Venetian blinds, as requested by the user through local commands or remotely. The company is open to commercial agreements with technical assistance and joint venture agreements.*

**Expiration Date** 03 June 2017  
**Reference** TOIT20160502001  
**Profile link**

**Open for EOI :** Yes

#### Partner Sought

##### Type and Role of Partner Sought

- Type of partner sought: Market players developing complementary products, z-wave certified, such as controllers, in order to supply an integrated and articulated offer on the market. Companies working in the lighting equipment and accessories sector.
- Specific area of activity of the partner: Manufacturers, producers, distributors, wholesalers of switches, lighting equipment and accessories.
- Type of Partnership Considered: The Italian company is looking for partners interested in using and selling the technology through commercial agreements with technical assistance or in joint venture agreements.

##### Type of Partnership Considered

Commercial agreement with technical assistance  
Joint venture agreement

### Monitoring, conducting of studies and running of registries for patient outcomes

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#### Summary

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*An Austrian SME active in the field of medical and psychological computer software developed a novel solution in order to capture, store and analyse patient reported outcomes (PRO) and medical data. The software is intended for research projects and daily clinical practice and can be adapted to customers' needs. The company is seeking partners through research agreement, license agreement and/or commercial agreement with technical assistance.*

Reference TOAT20160606001

Profile link

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Open for EOI : **Yes**

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#### Partner Sought

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##### Type and Role of Partner Sought

Ideal partner are hospitals and clinical research institutions Interested in conducting trials, studies or registries with a focus on patient outcomes.  
Health care provider with interest in up to date quality assurance.

##### Type of Partnership Considered

License agreement  
Commercial agreement with technical assistance  
Research cooperation agreement

## Technology Offer

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### Innovative immersive solution for children who are afraid of medical treatment.

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#### Summary

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*An Italian start-up has developed a new immersive solution to reduce children's fear and aversion against visits and medical treatment. The solution includes digital and physical elements (with an app for all smartphones), for children scared of dentists or doctors. The company is looking for distributors of medical materials, mainly of pediatric dentistry, and is open to technical cooperation agreements or commercial agreements with technical assistance.*

Reference TOIT20160530001

Profile link

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Open for EOI : **Yes**

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#### Partner Sought

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##### Type and Role of Partner Sought

The company is looking for:

- 1) companies and distributors of medical and dental equipments interested in the integration of the immersive IT experience in their products and services;
  - 2) manufacturers of portable devices with wireless technology interested to provide the application;
  - 3) public or private hospitals and clinical institutions, interested in the integration of this ICT tool.
- Potential partners should be interested in technical cooperation agreements or commercial agreements with technical assistance.

##### Type of Partnership Considered

Commercial agreement with technical assistance  
Technical cooperation agreement

## Technology Offer

### New engineered golf putter for golf research, teaching and training activities

#### Summary

*A Portuguese SME has developed an engineered golf putter designed to understand and improve golfers' performance. With the same physical properties of a common putter club, it is both ecological and ideal for novice or expert players. The company is looking to establish a commercial agreement with technical assistance with entities working in the fields related with golf research, teaching and training.*

**Expiration Date** 14 June 2017  
**Reference** TOPT20160318001  
**Profile link**

**Open for EOI :** Yes

#### Partner Sought

##### Type and Role of Partner Sought

The company is looking for partners such as R&D institutions, sports industries and businesses (e.g. golf schools) with research, teaching and training activities related to golf sport for a commercial agreement with technical assistance, a joint venture or a manufacturing agreement.

##### Type of Partnership Considered

Manufacturing agreement  
Commercial agreement with technical assistance  
Joint venture agreement

## Technology Offer

### IT service for storing health data in compliance with EU privacy laws

#### Summary

*An Italian IT company offers a new service which provides secure API (Application Programming Interfaces) for storing, searching and sharing sensitive data related to health sector in compliance with EU (European Union) data protection laws. The service can be easily integrated into existing and new applications to manage authentication, access control, data storage and can greatly reduce time to market. Licence, commercial with technical assistance and service agreements are sought for.*

**Expiration Date** 15 June 2017  
**Reference** TOIT20151209001  
**Profile link**

**Open for EOI :** **Yes**

#### Partner Sought

##### Type and Role of Partner Sought

Partners sought can be:

- Digital health application developers
- Connected device makers
- Software development agencies
- Public and private clinics
- System integrators

The partner could use service to build applications, or integrate it in existing ones. In particular:

- Digital health application developers: they can use (under license agreement) the company service as a Backend, as a Service or Database for building their applications and to solve all security and privacy issues, to shorten time to market and reduce costs of their development.

They can

- Connected device makers: they can use the company secure Database to store data (under a license agreement) in compliance with EU data protection laws, and implement secure data exchange and sharing with other applications and third parties.
- Software development agencies: they can rely on the company service (under license

# Partnering Opportunity

agreement) to speed up application development, having the company as a trusted technology partner that will take care of their customers once they end their tasks and developments.

- Public and private clinics: nowadays more and more third party apps are integrated within hospitals and clinics. An instance of the company's service (under a commercial agreement with technical assistance or license agreement) could provide to clinics the platform for third party application developers to transfer their data within hospitals' perimeters, and integrate better their apps with hospitals existing information systems.

- System integrators: the company could be a technology partner (under a commercial agreement with technical assistance or license agreement) and white-label provider of its services for third parties and projects.

The partners above could also decide to sign a service agreement. In this latter case, the company would develop apps on behalf of the partner according to its specific requirements.

## Type of Partnership Considered

Services agreement

License agreement

Commercial agreement with technical assistance

## Technology Request

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### **A Turkish technology company expert on smart cities seeks solution partners offering high end technologies in smart cities field**

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#### **Summary**

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*A Turkish ICT company well versed and deeply experienced in electronics city infrastructure and security systems such as GIS, eID and biometric solutions, integrated network security solutions, data storage etc. seeks potential partners, who offer unique smart city solutions. They have completed many national and international projects. The company is open to many collaboration models. The potential partner is expected to cooperate on big scaled projects undertaken by Turkish company.*

**Reference** TRTR20160613001

**Profile link**

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**Open for EOI :**   **Yes**

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#### **Partner Sought**

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##### **Type and Role of Partner Sought**

The potential partner is expected to be technology provider in the domain of smart cities and shall have high technology and innovation capacity. The Turkish technology company is open to various types of collaboration models.

##### **Type of Partnership Considered**

License agreement  
Commercial agreement with technical assistance  
Technical cooperation agreement

## Technology Offer

### A software to support clinical research activities

#### Summary

*A small Italian company, accredited as academic spin-off, offers an informatics framework to aggregate and analyze patient data coming from heterogeneous data sources (clinical, omics, biobank, etc) and from different centres. The system allows the researcher to get the big picture of the available data and to analyze them by customizable apps. They seek partners for technical and research cooperation or commercial agreement with technical assistance.*

**Expiration Date** 17 June 2017  
**Reference** TOIT20160607001  
**Profile link**

**Open for EOI :** Yes

#### Partner Sought

##### Type and Role of Partner Sought

- The company seeks collaborations with research divisions of universities, hospitals, pharmaceutical companies for testing the system and for developing new extensions.
- The company seeks partnership with companies providing bio-medical technologies for distributing the system with technical assistance
- The company seeks also partnership with other bioinformatics and medical informatics for developing common R&D projects.

##### Type of Partnership Considered

Commercial agreement with technical assistance  
Technical cooperation agreement  
Research cooperation agreement

## Technology Offer

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### **Spanish company offers an action tracker platform to monitor safety parameters between commercial vessels or cruiser ships and control/rescue centres**

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#### **Summary**

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*A Spanish company has developed an innovative integrated fault detection system, made specifically to help commercial vessels or cruiser ships and control/rescue centres communicate. The company seeks other companies in the field to be potential adopters of the innovation as part of a long-term collaboration, through technical cooperation and/or commercial with technical assistance agreements.*

**Expiration Date**      06 July 2017

**Profile link**

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**Open for EOI :**    **Yes**

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#### **Partner Sought**

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##### **Type and Role of Partner Sought**

- Type of partner sought: Companies (owners, commercial vessels companies, marinas, charter companies, maritime ports, etc) looking for new solutions to monitor information on yachts and maritime infrastructures.
- Specific area of activity of the partner: nautical and maritime sector.
- Task to be performed by the partner sought:

For technical cooperation: The company seeks open-minded companies that are searching for new solutions to monitor information on yachts and maritime infrastructures. The company needs to finalize the development, fine-tune solutions (hardware and software) and develop the approach to the markets, through a technical cooperation agreement.

The company also wishes to locally distribute, install and maintain action-tracker equipment. For this, the company seeks strategic alliances and partnerships with international entities in the

# Partnering Opportunity

field (suppliers, manufacturers, distributors) for a commercial agreement with technical assistance, through which the requirements could be defined for the potential product customization, marketing and re-selling in the local market.

## **Type of Partnership Considered**

Commercial agreement with technical assistance

Technical cooperation agreement

## Technology Offer

### **Mobile Maintenance Management Software - highly efficient software solution for industrial enterprises that require comprehensive regular maintenance and process monitoring measures**

#### **Summary**

*A German company in the field of automation, IT and data management solutions has developed a completely novel software system for managing the entire maintenance scope in industrial enterprises. Unique features such as mobile terminals with advanced transmission technology, video/photo function and process coupling allow highly efficient planning, implementation, legally binding documentation as well as status/event oriented maintenance for the user. Seeking commercial or license agreement.*

**Expiration Date**      06 July 2017

**Profile link**

**Open for EOI :**    **Yes**

#### **Partner Sought**

##### **Type and Role of Partner Sought**

commercial agreements with technical assistance, license agreement - end users/industry, who wish to use it for own maintenance monitoring purposes;

commercial agreements with technical assistance, license agreement - service companies and machinery suppliers, who provide maintenance services to a large number of clients;

commercial agreements with technical assistance, license agreement - selling the product or act as system integrators using the product for own projects with other clients; distribution as "White Label Products" are an option too

In any case consulting services and technical assistance are provided by the software developer.

# Partnering Opportunity

## Type of Partnership Considered

License agreement

Commercial agreement with technical assistance

## Technology Offer

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### Optimisation solutions for decision making regarding smart grid design, planning and upgrade

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#### Summary

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*The Belgian company has developed a unique optimisation algorithm, cloud-based application, that provides a set of tools to aid in smart grids related technical decisions. The technology can be used as a decision support tool when building a new smart grid (design and planning) or maintaining/upgrading an existing one. The company is looking for commercial agreement with technical assistance and/or service agreements*

**Expiration Date**      07 July 2017

**Profile link**

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**Open for EOI :**    **Yes**

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#### Partner Sought

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##### Type and Role of Partner Sought

3 types of partners who could use the technology are sought :

- distribution system operators (DSOs) that will implement their smart grid,
- smart grid data communication networking equipment manufacturers and vendors,
- smart grid data communication network providers.

The company is looking for a commercial agreement with technical assistance and service agreements. The company aims at providing custom made solutions.

##### Type of Partnership Considered

Services agreement

Commercial agreement with technical assistance

## Technology Offer

### An innovative software for enterprise social networking

#### Summary

*A Macedonian company offers an innovative software for facilitating social networking in enterprises. The in-house developed modules are integrated in an intranet platform where employees can exchange knowledge, ideas and process updates. The solution is fully adaptable to address a variety of enterprises' needs, regardless of the structure or sector of operation. The company is looking for partners for license agreements, technical cooperation or commercial agreement with technical assistance.*

**Expiration Date** 13 July 2017

**Profile link**

**Open for EOI :** Yes

#### Partner Sought

##### Type and Role of Partner Sought

Type of partner sought: Industry, SMEs

Specific area of activity of the partner: ICT or SMEs from all sectors as end-users

Task to be performed by the partner sought: ICT companies should act as licensees of the technology or engage in technical cooperation i.e. adapt the solution to new applications (requirements, environments, etc.) in cooperation with the Macedonian company. The SMEs from all other sectors should adopt the software with the assistance of the Macedonian company either as stand-alone and readily available solution or integrated into their existing intranet and/or customised to their specific needs.

##### Type of Partnership Considered

License agreement

Commercial agreement with technical assistance

Technical cooperation agreement

## Technology Offer

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### Remote data collection system for the water and environmental industry

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#### Summary

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*This UK SME specialises in developing software solutions for mobile systems in and around analytical laboratories. The company's core technology is a remote data collection system for the water and environmental industry. The company seeks to engage with organisations involved in off-site remote sampling via commercial agreement with technical assistance, laboratory instrument vendors via licensing agreements and universities and research clusters via research co-operation agreements.*

**Expiration Date**      28 July 2017

**Profile link**

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**Open for EOI :**    **Yes**

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#### Partner Sought

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##### Type and Role of Partner Sought

For commercialisation, the preferred route to market is to engage with water, sewage and environmental companies, via commercial agreement with technical assistance, which perform off-site remote data collection and sampling. The company is also keen to understand their unique requirements, if any, to extend the functionalities of the remote sampling system for diverse sample types and for different regulations/guidelines.

The next route to market is to collaborate with laboratory device vendors and examining possibilities to sell the remote sampling software as a part of the LIMS to respective companies/facilities performing off-site sampling. The main agreement considered for vendors is licensing.

Potentially in the near future, after generating revenues through commercial channels, the company would also be interested to work with universities and research clusters to further develop/extend their remote sampling software's application in other fields via research co-operation agreement.

# Partnering Opportunity

## Type of Partnership Considered

- License agreement
- Commercial agreement with technical assistance
- Research cooperation agreement

## Technology Offer

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### **A Turkish ICT company offers innovative productivity and quality measurement system to factories in Eastern Europe and MENA countries**

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#### **Summary**

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*A Turkish company from ICT sector developed an innovative complete solution for productivity and quality measurement of employees, products and whole manufacturing operation. This company has made a good reputation in confection, automotive and furniture sectors and reached a good number of clients in Turkey. Now they would like to extend their products and services to Eastern European and MENA factories. Commercial agreement with technical assistance type partnership is sought out.*

**Expiration Date**      01 August 2017

**Profile link**

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**Open for EOI :**    **Yes**

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#### **Partner Sought**

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##### **Type and Role of Partner Sought**

The partner client should be manufacturing company especially in confection, textile, automotive spare parts, furniture and food industries. The client with a complex manufacturing operations (products with many sub manufacturing and assembly stages) will benefit most from the company's services and products.

##### **Type of Partnership Considered**

Commercial agreement with technical assistance

## Technology Offer

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### A cloud-based and customisable ERP solution specifically designed for SMEs

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#### Summary

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*A Macedonian company specialised in business software applications offers cloud-based Enterprise Resource Planning (ERP) suite specifically dedicated to the needs of SMEs. The solution is highly modular, offers advanced functionalities and provides more economic, monthly offers, without limitations on the number of users. The company is looking for new SME clients or software vendors for cooperation under commercial agreement with technical assistance or licensing agreement.*

**Expiration Date**      05 August 2017

**Profile link**

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**Open for EOI :**    **Yes**

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#### Partner Sought

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##### Type and Role of Partner Sought

- Type: SMEs including IT service providers.
- Activity: SMEs from any business or industry sector looking for ERP solution, IT companies operating as vendors for business software solutions.
- Role: SME users to deploy the solution under defined licence fee or to use customised solution with the technical assistance from the Macedonian company. Software vendors to sale the solution to their respective markets under the terms of licensing agreement or commercial agreement with the technology holder providing necessary technical assistance during the overall process.

##### Type of Partnership Considered

License agreement  
Commercial agreement with technical assistance

## Technology Offer

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### Health information systems seeks technical cooperation and commercial agreement

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#### Summary

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*A Turkish SME has developed one of the most widely used health information systems (HIS) Globally. The HIS has been deployed in over 700+ hospitals across Europe, Asia, North America and Africa. The solution has been adopted by many governments and ministries of health across these countries for end to end hospital and patient management. The company is looking for commercial agreements with technical assistance.*

**Expiration Date** 15 July 2017  
**Reference** TOTR20151014001  
**Profile link**

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**Open for EOI :** **Yes**

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#### Partner Sought

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##### Type and Role of Partner Sought

Type; SME or larger, company or public sector

Role; The SME is interested in commercial agreements with technical assistance. The company will provide partners with technical consulting and integration services as well as support and maintenance.

Activity; Hospital's IT department, software development services, healthcare sector specialists may benefit from this health information systems.

##### Type of Partnership Considered

Commercial agreement with technical assistance

## Technology Offer

### Simulation for industry 4.0 technologies offered

#### Summary

*Italian SME active in the development of IT solutions for the manufacturing industry is offering its virtualization technologies to potential customers through a commercial agreement and/or to potential partners through license/service agreements. The company is specialized in plant simulation, virtual commissioning, integration of platforms, production line balancing.*

**Expiration Date** 08 September 2017

**Reference** TOIT20160831001

**Profile link**

**Open for EOI :** Yes

#### Partner Sought

##### Type and Role of Partner Sought

The company is looking for a manufacturing company interested in virtual reality and (more generally) virtualization solutions to be applied to its products and/or manufacturing technologies.

The company is also interested in collaboration with other companies providing complementary competences in: (i) sensors and actuators enabling real-time alignment between the real and the virtual manufacturing processes; (ii) virtual reality devices.

The envisaged types of partnerships are the following:

- Commercial agreement with technical assistance

The customer is interested in an ad-hoc software solution to be used internally, e.g. for optimizing the production or to re-laying out the production process. Technical assistance will contemplate training of the technicians and updating or bug fixing.

- Licence agreement

The customer is interested in a software solution to be included in its product-services (e.g.: a simulation included in a machine that the customer sells). Licensing is a good way to divide the software development investment among different products. Technical assistance will contemplate training of the technicians and updating or bug fixing.

- Services agreement

The customer is not directly interested in the software but in its output (e.g.: a suggestion for a new layout or a set of decision support tips for optimizing production performances). In that

case, the company develops the software and supports the customer in implementing the indications the software provides.

## **Type of Partnership Considered**

Services agreement

License agreement

Commercial agreement with technical assistance

## Technology Offer

### **Multilingual management system for process optimization in the waste recycling/disposal sector - recording, visualizing and controlling all involved costs, activities, resources, material flows and logistics**

#### **Summary**

*A German company specialized in business communication and process optimization has developed an advanced, multilingual management software system for the waste recycling/disposal sector. The highly flexible, module-based system optimizes the entire waste management process by recording, visualizing and controlling all involved costs, activities, resources, material flows and logistics. Seeking commercial agreements with public or private actors in management, recycling or disposal of waste.*

**Expiration Date** 31 August 2017  
**Reference** TODE20160824001  
**Profile link**

**Open for EOI :** **Yes**

#### **Partner Sought**

##### **Type and Role of Partner Sought**

partner sought: municipalities, waste management authorities, public or private waste collection/management/recycling/disposal companies, companies in the logistic sector involved in transport and storage activities relating to waste collection/management/recycling/disposal

cooperation sought: the company seeks commercial agreement with technical assistance, the software proposer provides consulting, system integration, technical advice and after sale support.

role of partner sought: software system integration / application in waste/recycling management

# Partnering Opportunity

## Type of Partnership Considered

Commercial agreement with technical assistance

## Technology Offer

### Software for fast and user friendly creation of professional websites

#### Summary

*A Macedonian software company has developed an innovative software solution for fast and user-friendly creation of professional websites within minutes. The solution features an online platform as a very simple and intuitive web editor enabling any potential user to get its own website just upon registration and manage it with easy-to-use editing tools. The company is looking for IT companies interested in technical cooperation or commercial agreement with technical assistance.*

**Expiration Date** 12 September 2017

**Reference** TOMK20160819001

**Profile link**

**Open for EOI :** Yes

#### Partner Sought

##### Type and Role of Partner Sought

Type of partners: IT companies providing services and products for website design and development.

Role of the partner sought: The potential partners for technical cooperation will be able to adapt the software to their existing solutions or needs. Alternatively, they can engage in joint further development of the platform. Commercial agreement with technical assistance will enable potential partners to sell the service on their local markets with a technical assistance from the technology holder during the overall process.

Task to be performed: The potential partners should have prior experience in the field of web development and support of clients. They should engage in promoting the solution at their respective markets, handle sales and after-sales support services. Whenever appropriate and agreed upon, the Macedonian company will provide necessary technical assistance during the overall process.

##### Type of Partnership Considered

Commercial agreement with technical assistance

Technical cooperation agreement

## Business Offer

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### **Polish supplier of cashless payment application solutions is offering its services to business partners from Middle East and North Africa.**

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#### **Summary**

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*Polish IT company specialized in the area of cashless transaction systems software is offering its services to business partners interested in the implementation of new IT solutions facilitating purchase processes.*

**Expiration Date** 12 September 2017

**Reference** BOPL20160909002

**Profile link**

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**Open for EOI :** **Yes**

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#### **Partner Sought**

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##### **Type and Role of Partner Sought**

The company is looking for business partners interested in the implementation of modern systems of cashless payment.

The possible business partner should be specialized in production of cashless payment system hardware and interested in installation of the company software in his products.

The company is also ready to cooperate with business partners interested in modifying or changing existing cashless payment software in their devices that are designed for cashless transactions.

The potential business partner should be ready to start a cooperation on the basis of services agreement.

##### **Type of Partnership Considered**

Services agreement

## Technology Offer

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### Conversational interface for voice and chat technologies.

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#### Summary

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*A Swedish innovation company has developed an advanced conversational interface, enabling fast and easy development of voice and chat user interfaces, that opens up for more advanced dialogue based interaction. The solutions shorten development times and time to market, and include possibilities for multimodal dialogue as well as multiple language support. The company is looking for partners interested in joint development of platforms and interfaces or licensing of the program.*

**Expiration Date** 08 September 2017

**Reference** TOSE20160823001

**Profile link**

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**Open for EOI :** Yes

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#### Partner Sought

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##### Type and Role of Partner Sought

Application and interface developers, using voice/speech, or chat and conversational interfaces or developers of user interfaces in need for conversational interfaces, lacking the knowledge in developing such interfaces.

The potential partner should be interested in co-developing of new products or licencing of the technology.

##### Type of Partnership Considered

License agreement

Technical cooperation agreement

## Technology Offer

### A UK start-up has developed an artificial intelligence platform and is looking to establish a licencing agreement with consultancies and law firms

#### Summary

*The UK start-up has developed an artificial intelligence platform that enables businesses and law firms to have better insights from their legal data. The platform accumulates data from contracts, policies and legislation and reveals meaningful knowledge that companies can act upon. The start-up is currently looking to establish a licencing agreement with law firms or consultancy firms that undertake contract and compliance audits that are willing to test and use its technology.*

**Expiration Date** 01 September 2017

**Reference** TOUK20160723001

**Profile link**

**Open for EOI :** Yes

#### Partner Sought

##### Type and Role of Partner Sought

The company is looking for establishing a licencing agreement with consultants or system integrators with an established distribution network, serving business customers in the financial field or other branch related to the product's application. The company is willing to licence its SAAS licence.

The partner:

- distributes and markets the solution to potential customers, further assisting in the technical implementation of the product, servicing, and client-feedback;
- provides know-how on technical development and alternative uses of the product and potentially collaborates on business development of the company.

# Partnering Opportunity

## Type of Partnership Considered

License agreement

## Technology Offer

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### Cloud based educational platform for interactive access to digital didactic material

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#### Summary

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*An Italian company, specialized in digital publishing services for education, developed a cloud based multifunctional and multi-user educational platform allowing publishers to increase digital didactic materials sales, students and teachers to access multimedia content, and schools heads to improve the efficiency and competitive edge of their schools. Publishing groups and educational institutions are sought for license or commercial agreement with technical assistance.*

**Expiration Date** 12 July 2017  
**Reference** TOIT20160509002  
**Profile link**

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**Open for EOI :** **Yes**

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#### Partner Sought

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##### Type and Role of Partner Sought

The company is looking for big publishers interested in publishing their interactive educational materials through the platform; school management software providers for the creation of a software interface to integrate their product; educational authorities and institutions interested in the integration of the platform in their structures in order to improve quality of education with ICT tools.

The company seeks partners interested in license and commercial agreements with technical assistance to integrate the platform also adapted to specific technological and market needs.

##### Type of Partnership Considered

License agreement  
Commercial agreement with technical assistance

## Technology Offer

### Multifunctional social management platform

#### Summary

*A Spanish cloud software developer SME, specialised in Ruby on Rails, has developed a multifunctional social management platform to be used in collaborative environments (business centers, coworking spaces, technology parks, employee networks..). It allows entities to automate processes, improve communication, cover all resource management needs and create a social network. They are seeking final users for commercial agreements with technical assistance and IT partners for technical cooperation.*

**Expiration Date** 29 June 2017  
**Reference** TOES20160531003  
**Profile link**

**Open for EOI :** **Yes**

#### Partner Sought

##### Type and Role of Partner Sought

Several types of agreements are sought with final users and IT companies.

- a) Final users for commercial agreements with technical assistance. They will provide their specific needs for implementation and customisation of the tool. Full technical support will be given for a right use of the technology (use and problems)
- b) Technical cooperation with IT partners in terms of dissemination of the technology in their area, implementation, technical support to final users and joint upgrading (design and development of new modules or functionalities to meet specific final users requirements in case these upgrades are not initially included in the tool. They would play a very important role as first point of contact in their area (region/country)

##### Type of Partnership Considered

Commercial agreement with technical assistance  
Technical cooperation agreement